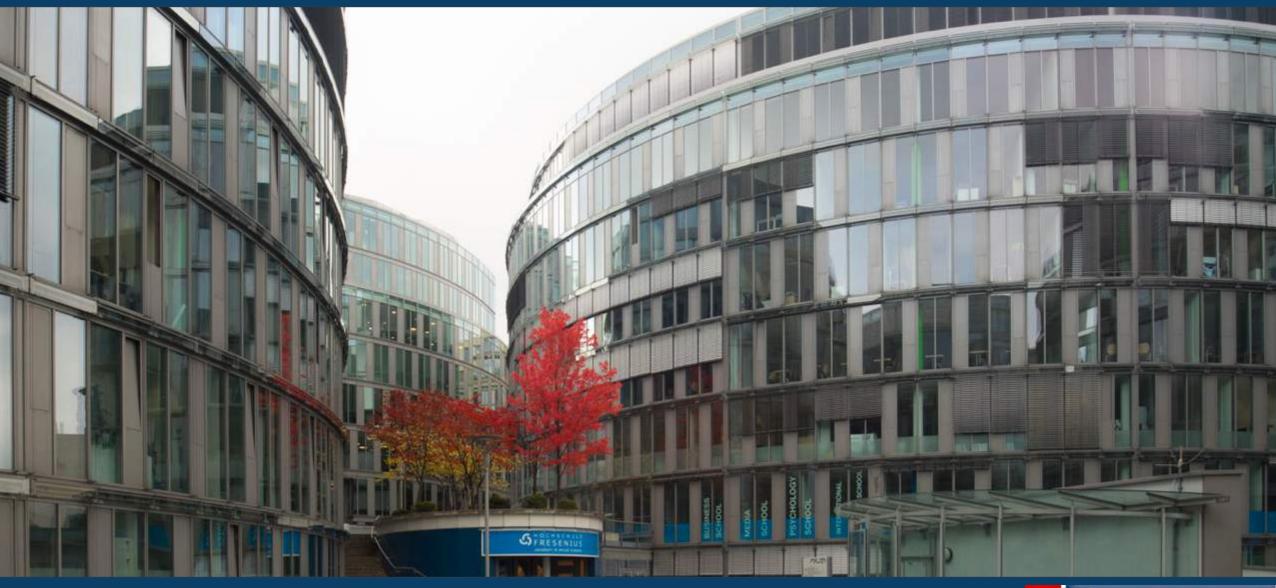
# E-COMMERCE INSTITUTE COLOGNE



**Corporate Presentation** 



# THE E-COMMERCE INSTITUTE (ECI)

- Foundation: 2013
- Location: Im Mediapark 4c, 50670 Cologne
- Number of employees: 12
- Special feature: Institute at the
   Hochschule Fresenius University of Applied Sciences

Within the scope of our projects, workshops and trainings as well as through the integration of master students and junior staff, a practical interlocking of teaching, research and transfer to companies and young talents in e-commerce is achieved.





### **ABOUT US**



#### Prof. Dr. Richard Geibel

- Director @E-Commerce Institute Cologne
- Dean of Studies of the Master's Degree Programs "Digital Management" @UniversityFresenius
- Manager @STARTPLATZ business incubator in Cologne
- Professorship for Business Management, especially Entrepreneurship
- Commercial Judge @Cologne District Court for Digital Economy



#### Robin Kracht (M.A. B.A.)

- Head of Unit Digital Transformation @E-Commerce Institute
- Lecturer for E-Commerce & Social Media Management @HochschuleFresenius
- Founder weAct UG (software development)



#### Other stakeholders

- Prof. Dr. Heinz Walterscheid
- Prof. Dr. Sascha Hoffmann
- Student assistants



# HOCHSCHULE FRESENIUS

### **University of Applied Sciences**

- With more than 13,000 students the largest private full-time University in Germany
- More than 500 professional teachers
- Small group sizes in lectures, seminars and workshops
- Engaged teachers with close contact to industry
- Modern equipment on all campuses
- Up-to-date, high-quality and comprehensive teaching material





The ECl is a research department at the Fresenius University of Applied Sciences, which develops business management concepts and e-commerce solutions for companies based on scientific methods.



# **LOCATIONS**





Cologne, Im MediaPark



üsseldorf Platz der Ideen



Hamburg, Alte Raben Street



Munich, Infanterie Street



Berlin, Gendarmenmark



Frankfurt a.M., Marienburg Street



Idstein, Im Taunus



Zwickau, Lothar-Streit-Street





# PROJECTS WITH STUDENTS "Digital Management"

The Master program **Digital Management** was accredited in June 2015 and started in September 2015. Within four semesters students gain 120 Credits in six integrated modules and eight expert modules as well as at least four from eight specialized modules.

Degree: Master of Arts (M.A.)

The Master program Digital Management can be **studied directly after graduation** from Bachelor's Degree programs and further develops content from the areas of Business Administration, Media and Communication.

There is a wide range of attractive **career opportunities** in corporations, family businesses, start-ups and new ventures. A growing area is the demand for highly qualified employees and managers with leadership potential in the fields of

Business Development, Consulting,
Strategic Management, Investment Management,
Assistant to the Board of Directors and
especially Start-ups.





## MISSION ECI



WITH AND FOR COMPANIES,

TO SUPPORT THE DEVELOPMENT AND IMPLEMENTATION OF FUTURE-ORIENTED AND

SUSTAINABLE E-COMMERCE PROJECTS. 66



## PARTNERS & REFERENCE CLIENTS





















































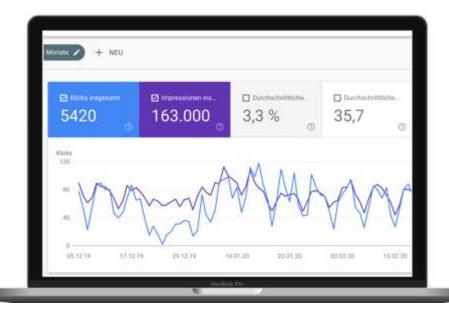






## SELECTED REFERENCE PROJECTS

#### **E-Commerce Institute**



KölnDuell - App

**WISAG** - Facility Management





## **OUR EXPERTISE**

The E-Commerce Institute is a **platform and network** of independent e-commerce experts who develop **solutions for issues in e-commerce**. The available expertise relates in particular to the following topics:

- E-Commerce
- Digital Transformation
- E-Business: Business models in the digital economy
- Online Marketing
- Web-Analytics and Business Intelligence
- Consumer and media psychology

The Institute works on a **project-related basis**, whereby the necessary e-commerce experts for a project are determined in the conception phase and integrated into the project. In this way, research and consulting **projects of different scales can be created**, which, under the control of the E-Commerce Institute, **quickly and efficiently lead to results and solutions** for various stakeholders.

Furthermore, expertise exists in the creation and implementation of **customer-specific and standardized** workshops.





# CONTACT DETAILS

E-Commerce Institute Cologne — a research department of Hochschule Fresenius - University of Applied Sciences

Prof. Dr. Richard Geibel and Robin Kracht

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